

ENTERING NEW TERRITORY WITH ENTHUSIASM. **ESY!**

Account Manager

Region South Jutland and Funen

THE POSITION

You will be responsible for the sale of our extensive range of intelligent automation and lighting solutions. Our clients include Electrical Installers, System houses, Electrical and Lighting Planners as well as our business partners within the wholesale sector. You proactively ensure a high level of product knowledge and sales of our product portfolio, identify and follow relevant projects, attend sales promotion activities, educate and advise our customers and participate in trade fairs.

YOUR PROFILE

You have sales experience from the electrical industry – ideally experience from the lighting industry and/or with advice and sales to electrical installers and electrical engineers. Ideally your professional background is electrical engineering such as Electrician, Electrical Installer or Electrical Engineer, but it is not a requirement. However you are expected to have good technical insight and interest in lighting and energy efficiency. You are a Sales talent and have several years of experience in project sales where the path to an order goes through several stakeholders in the value chain. You enjoy interacting with customers, are enthusiastic and proactive. You show initiative and know how to work independently and in a structured manner. We expect you to spend the majority of your time visiting customers. Your residence is in the sales district. You are fluent in written and spoken Danish and communicate in English, which is our group language. You master the MS Office package and understand the necessity of using CRM systems.

ABOUT ESYLUX

Intelligent, energy-efficient buildings that improve the quality of life of humans and at the same time protect the natural resources, are all of our passion. We develop product solutions from an individual sensor to comprehensive lighting systems with a biologically effective light. Our quality is in the detail, our perspective global. We enjoy the implementation of new technologies, rely on the creativity of our employees and a motivating corporate culture.

WE OFFER

Versatile tasks in an expansive, international company with future-oriented and innovative products. Fixed salary as well as performance-related bonus, pension, health insurance and company car. You work from your home office and come to our office in Kolding on a regular basis. Accession as soon as possible.

For further elaboration of the position please contact:

Fin Rask-Pedersen

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Applications are processed on an ongoing basis and shall be sent via e-mail to

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PERFORMANCE FOR SIMPLICITY